

Lori A. Shibinette Commissioner

Christine L. Santaniello Director

STATE OF NEW HAMPSHIRE

DEPARTMENT OF HEALTH AND HUMAN SERVICES

DIVISION OF ECONOMIC & HOUSING STABILITY

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April 19, 2021

His Excellency, Governor Christopher T. Sununu State House Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Division of Economic and Housing Stability, to enter into a **Sole Source** amendment to an existing contract with the Contractor listed in bold below for the Emergency Solutions Grant Program for COVID-19 Response to reduce first-time homelessness and evictions for individuals and families and to increase services and connections to housing necessary to prevent the spread of COVID-19 for those experiencing homelessness, by increasing the total price limitation by \$71,700 from \$7,831,017 to \$7,902,717 with no change to the contract completion date of September 30, 2022, effective upon Governor approval. 100% Federal Funds.

Contractor Name	Vendor Code	Area Served	Current Amount	Increase (Decrease)	Revised Amount	G&C Informational Item
The Bridge House, Inc. Plymouth, NH	VC#165288	Statewide	\$75,400	\$0	\$75,400	O: 01/22/21 (Item #E)
The Friends Program, Inc. Concord, NH	VC#154987	Statewide	\$101,700	\$0	\$101,700	O: 01/22/21 (Item #E)
The Front Door Agency, Inc. Nashua, NH	VC#156244	Amherst, Brookline, Hollis, Hudson, Litchfield, Mason, Merrimack. Milford, Mont Vemon, Nashua	\$313,800	\$0	\$313,800	O: 01/22/21 (Item #E)
Marguerite's Place, Inc. Nashua, NH	VC#157465	Statewide	\$86,400	\$0	\$86,400	O: 01/22/21 (Item #E)
Community Action Program Belknap and Merrimack Counties, Inc. Concord, NH	VC#177203	Belknap and Merrimack Counties	\$692,900	\$0	\$692,900	O: 01/22/21 (Item #E)

Seacoast Family Promise Stratham, NH	VC#311097	Statewide	\$49,700	\$0	\$49,700	O: 01/22/21 (Item #E)
Nashua Soup Kitchen and Shelter, Inc. Nashua, NH	VC#174173	Statewide	\$475,100	\$0	\$475,100	O: 01/22/21 (Item #E)
New Hampshire Coalition Against Domestic and Sexual Violence Concord, NH	VC#155510	Statewide	\$528,400	\$0	\$528,400	O: 01/22/21 (Item #E)
FIT/NHNH, Inc. Manchester, NH	VC#157730	Statewide	\$792,500	\$0	\$792,500	O: 01/22/21 (Item #E)
Southern New Hampshire Services, Inc. Manchester, NH	VC#177198	Hillsborough and Rockingham Counties	\$200,000	\$0	\$200,000	O: 01/22/21 (Item #E)
Tri-County Community Action Program, Inc. (Tri-County CAP) Berlin, NH	VC#177195	Coos, Grafton, and Carroll Counties	\$454,601	\$71,700	\$526,301	O: 01/22/21 (Item #E)
Waypoint Manchester, NH	VC#177166	Statewide	\$99,500	\$0	\$99,500	O: 01/22/21 (Item #E)
New Generation, Inc. Greenland, NH	VC#177295	Statewide	\$78,300	\$0	\$78,300	O: 01/22/21 (Item #E)
Helping Hands Outreach Ministries, Inc. Manchester, NH	VC#174226	Statewide	\$118,900	\$0	\$118,900	O: 01/22/21 (Item #E)
Southwestern Community Services, Inc. Keene, NH	VC#177511	Statewide	\$531,572	\$0	\$531,572	O: 01/22/21 (Item #E)
Community Action Partnership of Strafford County Dover, NH	VC#177200	Strafford and Eastern Rockingham Counties	\$612,000	\$0	\$612,000	O: 01/22/21 (Item #E)
My Friend's Place Dover, NH	VC#156274	Statewide	\$70,200	\$0	\$70,200	O: 01/22/21 (Item #E)

		Total:	\$7,831,017	\$71,700	\$7,902,717	
The Salvation Army (Carey House) West Nyack, NY	VC#177627	Statewide	\$146,000	\$0	\$146,000	O:01/22/21 (Item #D)
Cross Roads House, Inc. Portsmouth, NH	VC#166570	Statewide	\$361,100	\$0	\$361,100	O:01/22/21 (Item #D)
The Way Home, Inc. Manchester, NH	VC#166673	Hillsborough County	\$221,700	\$0	\$221,700	O:01/22/21 (Item #D)
The Mental Health Center of Greater Manchester, Inc.	VC#177184	Auburn, Bedford, Candia, Goffstown, Hooksett, Londonderry, Manchester, New Boston	\$1,092,314	\$0	\$1,092,314	O: 01/22/21 (Item #E)
Easter Seals New Hampshire, Inc. Manchester, NH	VC#177204	Statewide	\$456,530	\$0	\$456,530	O: 01/22/21 (Item #E)
Hundred Nights, Inc.	VC#3133375	Statewide	\$117,500	\$0	\$117,500	O: 01/22/21 (Item #E)
The Salvation Army (McKenna House) West Nyack, NY	VC#177627	Statewide	\$154,900	\$0	\$154,900	O: 01/22/21 (Item #E)

Funds are available in the following accounts for State Fiscal Year 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

See attached fiscal details.

EXPLANATION

This request is **Sole Source** because the contract was originally approved as sole source and MOP 150 requires any subsequent amendments to be labeled as sole source. The Contractor highlighted in bold currently provides services through different programs and is able to immediately expand services to address the homelessness crisis exacerbated by the COVID-19 pandemic.

The purpose of this request is to enable Tri-County Community Action Program to expand current services necessary to reduce first-time homelessness and evictions for individuals and families and to increase services and connections to housing necessary to prevent the spread of COVID-19 for those experiencing homelessness or at risk of becoming homeless. The provision of Street Outreach, Emergency Shelter, Rapid Re-Housing, and Homelessness Prevention activities and services will ensure that individuals and families have the resources and support to overcome immediate barriers to accessing safe and stable permanent housing options during and after the COVID-19 pandemic.

The Contractor provides services to individuals and families who are experiencing homelessness or who are at risk of becoming homeless. The number of individuals and families served is dependent upon the ability to obtain and retain permanent housing in tight rental markets, which is critical to preventing the spread of COVID-19.

The Contractor determines eligibility, disburses funds, provides housing stability and case management services, and conducts housing search and placement activities and services for individuals and families in the Coos, Grafton, and Carroll Counties. Additionally, the Contractor ensures access to Tenancy 101, budgeting trainings, and community-based services to maintain housing. These services reduce homelessness, increase the well-being and health of New Hampshire citizens, and increase successful placements to permanent housing.

The Department will assess the effectiveness of contracted services by monitoring the following:

- The length of time individuals remain homeless.
- The extent to which individuals who exit homelessness into permanent housing destinations return to homelessness.
- Successful exits from homelessness to permanent housing destinations.

Areas served: Statewide

Source of Funds: CFDA #14.231, FAIN #E20DW330001

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,

Lori A. Shibinette Commissioner

I hereby approve this request pursuant to RSA 4:45, RSA 21-P:43, and Section 4 of Executive Order 2020-04 as extended by Executive Orders 2020-05, 2020-08, 2020-09, 2020-10, 2020-14, 2020-15, 2020-16, 2020-17, 2020-18, 2020-20, 2020-21, 2020-23, 2020-24, 2020-25, 2021-01, 2021-02, 2021-04, 2021-05, 2021-06, and suspend the Manual of Procedures 150, V., B., 1 requirements.

4.23.21

Date

Name: Governor Christopher T. Sununu